

## SAP ОБУЧЕНИЕ

### ПРИМЕРНИ ВЪПРОСИ: CA1LOG10

Забележка: Примерните въпроси са изготвени единствено за целите на вашата самоподготовка и не са включени в реалните изпити за сертификация. Справянето с тези въпроси не ви гарантира успешното преминаване на изпита. Същинският изпит обхваща по-широк кръг от теми, затова преди явяване на изпит за сертификация се запознайте с всички тематични области, посочени в описанието на изпита.

SAP Certified Application Associate – Logistics with SAP Business All-in-One

#### Въпроси:

1. The SAP Best Practices Baseline contains the preconfigured "Service Contract with Periodic Billing" scenario.

What do you define in the service contract?

Please choose the correct answer.

a)	<input type="radio"/>	Business Partner, Validity Period, Material, Pricing Conditions
b)	<input type="radio"/>	Business Partner, Validity Period, Services, Pricing Conditions
c)	<input type="radio"/>	Business Partner, Quantity Agreement, Services, Actual Costs
d)	<input type="radio"/>	Business Partner, Quantity Agreement, Services, Planned Costs

2. How do you proceed when you encounter an error when activating an SAP Best Practices package?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Check the logs of the eCATTs and the BC Sets.
b)	<input type="radio"/>	Run the BC Set in the foreground if the error occurs in a BC Set step.
c)	<input type="radio"/>	Refer to the SAP Note and the Quick Guide for the SAP Best Practices package.
d)	<input type="radio"/>	If the error occurs in an eCATT step, run the eCATT in the foreground.
e)	<input type="radio"/>	Proceed with the activation and correct errors afterwards.

3. What is one of the drivers for getting a cost estimate when you create a production order?

Please choose the correct answer.

a)	<input type="radio"/>	Production type
b)	<input type="radio"/>	Pricing condition
c)	<input type="radio"/>	Exchange rate
d)	<input type="radio"/>	Activity type

4. As one of the last steps in the realization phase, you have to perform integration and acceptance tests. The SAP consultant and the customer project manager plan the tests, and the key users execute them.

What do the SAP consultant and the customer project manager need to consider before they start testing?

a)	<input type="radio"/>	Tests are provided as an additional service by 3rd parties.
b)	<input type="radio"/>	Successful completion implies that the users accept the systems.
c)	<input type="radio"/>	Integration tests use demo data and scenarios.
d)	<input type="radio"/>	Integration tests take place in the development environment.

5. The first phase of the ASAP Focus Evaluation Roadmap refers to customer qualification. What is the purpose of the customer qualification process?

Please choose the correct answer.

a)	<input type="radio"/>	To identify the degree to which the customer's business fits the planned solution
b)	<input type="radio"/>	To estimate the price of our offering
c)	<input type="radio"/>	To identify the customer requirements in detail and define the solution scope accordingly
d)	<input type="radio"/>	To evaluate the data migration effort required

6. Which of the following are key activities performed by the SAP ERP system s when you post a goods issue for a sales order?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	Generate a purchase requisition.
b)	<input type="radio"/>	Generate a purchase requisition.
c)	<input type="radio"/>	Generate the billing due list.
d)	<input type="radio"/>	Update the quantities in inventory management.
e)	<input type="radio"/>	Update the customer master record with shipping info.

7. The billing document is used to generate invoices and to provide a data source for financial accounting (FI).

What does the system do when creating a billing document?

Note: There are two (2) correct answers to this question?

a)	<input type="radio"/>	Update the goods receipt / invoice receipt account
b)	<input type="radio"/>	Post a debit to the payables account
c)	<input type="radio"/>	Post a debit to the payables account
d)	<input type="radio"/>	Post a credit to the revenue account

8. A midsize customer is considering a new SAP ERP solution and needs to understand SAP's solution offerings for the SME market.

Which solutions are parts of the SME portfolio?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	SAP Business All-in-One
b)	<input type="radio"/>	SAP Business Suite

c)	<input type="radio"/>	SAP Business Connector
d)	<input type="radio"/>	SAP Business ByDesign
e)	<input type="radio"/>	SAP Business One

9. How do you roll out your solution with the Solution Builder?

Please choose the correct answer.

a)	<input type="radio"/>	Export your solution scope via an xml file and reuse it in the Solution Composer
b)	<input type="radio"/>	Generate a sales presentation and conduct a blueprinting workshop.
c)	<input type="radio"/>	Create a scenario map that reflects your own solution content in the Solution Builder
d)	<input type="radio"/>	Use a scenario simulation in the Solution Builder to check completeness.

10. Different tools can support data migration at every stage of the implementation.

Managing the data migration process is of utmost importance to the project.

You can migrate data from the legacy system to the SAP system with different techniques.

Which methods are recommended for high volumes?

Note: There are two (2) correct answers to this question.

a)	<input type="radio"/>	Use SAP Best Practices for Data Migration (Data Integrator).
b)	<input type="radio"/>	Use the Legacy System Migration Workbench (LSMW).
c)	<input type="radio"/>	Use SAP GUI scripting.
d)	<input type="radio"/>	Use manual entries with SAP transactions.

### Отговори:

1 a) Incorrect	2 a) Correct	3 a) Incorrect	4 a) Incorrect	5 a) Correct
1 b) Correct	2 b) Incorrect	3 b) Incorrect	4 b) Correct	5 b) Incorrect
1 c) Incorrect	2 c) Correct	3 c) Incorrect	4 c) Incorrect	5 c) Incorrect
1 d) Incorrect	2 d) Correct	3 d) Correct	4 d) Incorrect	5 d) Incorrect
	2 e) Incorrect			
6 a) Incorrect	7 a) Incorrect	8 a) Correct	9 a) Incorrect	10 a) Correct
6 b) Correct	7 b) Incorrect	8 b) Incorrect	9 b) Incorrect	10 b) Correct
6 c) Correct	7 c) Correct	8 c) Incorrect	9 c) Correct	10 c) Incorrect
6 d) Correct	7 d) Correct	8 d) Correct	9 d) Incorrect	10 d) Incorrect
6 e) Incorrect		8 e) Correct		