

## SAP ОБУЧЕНИЕ

### ПРИМЕРНИ ВЪПРОСИ: P\_SD\_65

Забележка: Примерните въпроси са изготвени единствено за целите на вашата самоподготовка и не са включени в реалните изпити за сертификация. Справянето с тези въпроси не ви гарантира успешното преминаване на изпита. Същинският изпит обхваща по-широк кръг от теми, затова преди явяване на изпит за сертификация се запознайте с всички тематични области, посочени в описанието на изпита.

SAP Certified Application Professional – Order Fulfillment with SAP ERP 6.0 EhP5

#### Въпроси:

1. The customer wants to analyze orders as well as gain insights from various analyses and alter business rules by changing conditions.

Which interactive, visual, analytical tool do you recommend to fulfill this requirement?

Please choose the correct answer.

a)	<input type="radio"/>	Logistic Information System
b)	<input type="radio"/>	SAP BW reporting
c)	<input type="radio"/>	Advanced Business Application Programming
d)	<input type="radio"/>	Dashboards

2. Which of the following capabilities of Advanced Returns Management lead to more efficiency compared to the classic returns process?

Note: There are 3 correct answers to this question.

a)	<input type="radio"/>	The automatic creation of logistical follow-up documents when saving an advanced returns order
b)	<input type="radio"/>	The availability of a separate returns overview transaction to monitor all relevant follow-up documents for refunds and logistics
c)	<input type="radio"/>	The option to capture inspection results directly within an advanced returns order
d)	<input type="radio"/>	The option to create an advanced returns order with reference to a billing document
e)	<input type="radio"/>	The option to use standard outbound delivery documents for returns deliveries

3. A company with plants and sales organizations spread all over Europe wants to guarantee single points of contact for their customers.

Which process do they need to implement in SAP ERP?

Please choose the correct answers.

a)	<input type="radio"/>	Inter-company process
b)	<input type="radio"/>	Vendor managed inventory process

c)	<input type="radio"/>	Self-billing process
d)	<input type="radio"/>	Third-party process

4. Your customer wants to connect their SAP ECC system to their SAP CRM system.

What do you have to do to enable the integration?

Please choose the correct answer.

a)	<input type="radio"/>	Install a plug-in on the CRM system and connect to the R/3 adapter in the ECC system.
b)	<input type="radio"/>	Install the XIF adapter on the CRM system and connect to the R/3 adapter in the ECC system.
c)	<input type="radio"/>	Install the XIF adapter on the ECC system and connect to the R/3 adapter in the CRM system.
d)	<input type="radio"/>	Install a plug-in on the ECC system and connect to the R/3 adapter in the CRM system.

5. Output tax will increase next year.

Which setting do you need to make in the system to reflect this?

Please choose the correct answer.

a)	<input type="radio"/>	Change the percentage amount directly within the condition record.
b)	<input type="radio"/>	Assign the new percentage in the tax determination table in Customizing.
c)	<input type="radio"/>	Change the tax classification in the master data of all affected customers.
d)	<input type="radio"/>	Maintain a new tax code with the corresponding percentage in Financial Accounting.

6. In an upgrade project, the project manager asks you to clarify the maintenance responsibility for user exits.

Who is responsible?

Please choose the correct answer.

a)	<input type="radio"/>	The customer is responsible for all modifications such as user exits.
b)	<input type="radio"/>	SAP is only responsible if the customer has an Enterprise Support contract.
c)	<input type="radio"/>	SAP is always responsible, as user exits are provided as standard interfaces.
d)	<input type="radio"/>	The implementation partner is responsible, if the customer has a Max Attention contract.

7. Which criteria are used for route determination?

Please choose the correct answer.

a)	<input type="radio"/>	Shipping condition and transportation group
b)	<input type="radio"/>	Shipping point and transportation group

c)	<input type="radio"/>	Shipping point and loading group
d)	<input type="radio"/>	Shipping condition and loading group

8. In which sequence does the system check the master data to determine the delivery plant for the sales order?

Please choose the correct answers.

a)	<input type="radio"/>	Material master ? customer master ? customer material info
b)	<input type="radio"/>	Customer material info ? customer master ? material master
c)	<input type="radio"/>	Customer material info ? material master ? customer master
d)	<input type="radio"/>	Material master ? customer material info ? customer master

9. A user is missing the authorization for a particular transaction.

How can you determine which authorization object is missing in the authorization profile?

Please choose the correct answer.

a)	<input type="radio"/>	Execute the transaction 'Display Authorization Data for User XY' directly after the respective transaction.
b)	<input type="radio"/>	Execute the transaction 'Profiles by Authorizations' directly after the respective transaction.
c)	<input type="radio"/>	Execute the transaction 'Executable Transactions' directly after the respective transaction.
d)	<input type="radio"/>	Execute the transaction 'Roles by Complex Selection Criteria' directly after the respective transaction.

10. Which transaction enables you to find out who is locking a specific sales document?

Please choose the correct answer.

a)	<input type="radio"/>	Transaction 'System Log' (SM21)
b)	<input type="radio"/>	Transaction 'User List' (SM04)
c)	<input type="radio"/>	Transaction 'Select Lock Entries' (SM12)
d)	<input type="radio"/>	Transaction 'Display Authorization Data for User XY' (SU53)

11. Why do you use transaction variants?

Please choose the correct answers.

a)	<input type="radio"/>	To allow user parameter IDs to be applied only in enhancement transactions
b)	<input type="radio"/>	To enable variant dependencies to be used to ensure that the correct BOM items are selected
c)	<input type="radio"/>	To allow you to specify fields as mandatory or hidden beyond the options provided in field selection
d)	<input type="radio"/>	To allow variants for the materials and bills of material selection screens

12. Which applications are integrated with variant configuration in SAP ERP?

Note: There are three (3) correct answers to this question.

a)	<input type="radio"/>	ERP Finance (FI)
b)	<input type="radio"/>	ERP Quality Management (QM)
c)	<input type="radio"/>	Internet Pricing and Configurator (IPC)
d)	<input type="radio"/>	ERP Costing (CO)
e)	<input type="radio"/>	ERP Pricing (SD)

**Отговори:**

1 a) Incorrect	2 a) Correct	3 a) Correct	4 a) Incorrect	5 a) Incorrect
1 b) Incorrect	2 b) Correct	3 b) Incorrect	4 b) Incorrect	5 b) Incorrect
1 c) Incorrect	2 c) Correct	3 c) Incorrect	4 c) Incorrect	5 c) Incorrect
1 d) Correct	2 d) Incorrect	3 d) Incorrect	4 d) Correct	5 d) Correct
	2 e) Incorrect			
6 a) Correct	7 a) Correct	8 a) Incorrect	9 a) Correct	10 a) Incorrect
6 b) Incorrect	7 b) Incorrect	8 b) Correct	9 b) Incorrect	10 b) Incorrect
6 c) Incorrect	7 c) Incorrect	8 c) Incorrect	9 c) Incorrect	10 c) Correct
6 d) Incorrect	7 d) Incorrect	8 d) Incorrect	9 d) Incorrect	10 d) Incorrect
11 a) Incorrect	12 a) Incorrect			
11 b) Incorrect	12 b) Incorrect			
11 c) Correct	12 c) Correct			
11 d) Incorrect	12 d) Correct			
	12 e) Correct			