

# SAP EDUCATION

## SAMPLE QUESTIONS: C\_TB1200\_88

SAP Certified Application Associate - SAP Business One 8.8

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

### Questions

1. What is recommended for helping the controller manage the company's cash flow?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Profit and loss and the general ledger.                             |
| b) | <input type="radio"/> | The inventory audit report and the internal reconciliation process. |
| c) | <input type="radio"/> | The budget module and the cost accounting.                          |
| d) | <input type="radio"/> | Customer receivables aging and the dunning process.                 |

2. One of Tiny Toys' vendors has branches all around the world. Therefore, the vendor issues invoices in various foreign currencies. Tiny Toys has defined the vendor's master data currency as 'All Currencies'. This enables Tiny Toys to enter invoices for this vendor in any currency. How is the 'Account Balance' stored?

Please choose the correct answer.

|    |                       |  |
|----|-----------------------|--|
| a) | <input type="radio"/> | In the local currency and system currency.                         |
| b) | <input type="radio"/> | In local currency, system currency and specified foreign currency. |
| c) | <input type="radio"/> | In local currency and specified foreign currency.                  |
| d) | <input type="radio"/> | In every foreign currency that is used in the invoices.            |

3. Finish the sentence: When you save a sales order for inventory items, the quantity for these items increases the...

Please choose the correct answer.

|    |                       |                    |
|----|-----------------------|--------------------|
| a) | <input type="radio"/> | Committed quantity |
| b) | <input type="radio"/> | Ordered quantity   |
| c) | <input type="radio"/> | In stock quantity  |
| d) | <input type="radio"/> | Available quantity |

4. You have created an item that is batch-managed with a management method of "release only". Which one of the following documents will require batch information?

Please choose the correct answer.

|    |                       |                               |
|----|-----------------------|-------------------------------|
| a) | <input type="radio"/> | Goods Receipt from Production |
| b) | <input type="radio"/> | A/P Invoice                   |
| c) | <input type="radio"/> | Goods Receipt PO              |
| d) | <input type="radio"/> | Inventory Transfer            |

5. Kathryn from Yoga Accessories received a cash payment from a customer for 1200 Euro for an invoice of 2000 Euro. How should she record this partial payment in the system?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Select the invoice and change the 'Total Payment' column from 2000 Euro to 1200 Euro. |
| b) | <input type="radio"/> | Check the box 'Payment on Account' to enter a partial payment.                        |
| c) | <input type="radio"/> | Open the invoice document and enter 1200 Euro in the 'Applied Amount' field.          |
| d) | <input type="radio"/> | Select the invoice and enter the amount of 1200 Euro in the Payment Means window.     |

6. Which rows from which sales documents can be copied directly into an A/R invoice?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Only rows from a delivery containing items                                      |
| b) | <input type="radio"/> | Rows from either a sales order or a delivery                                    |
| c) | <input type="radio"/> | Only rows from a delivery with items, and rows from a sales order with services |
| d) | <input type="radio"/> | Rows from quotations, sales orders or deliveries                                |

7. Which of these goals belongs to the first phase of the SAP accelerated implementation program?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Implement the customer requirements in SAP Business One |
| b) | <input type="radio"/> | Deliver and install the SAP Business One software       |
| c) | <input type="radio"/> | Migrate the customer's legacy data to SAP Business One  |
| d) | <input type="radio"/> | Analyze the customer business processes in detail       |

8. When you print invoices, you want to include a promotional code and static text that explains how to use the code. The promotional code gives certain customers a discount on their next purchase. The promotional code has been added as a user-defined field to the business partner master data, based on the customer's previous purchase. If there is no promotional code in the customer master, both fields should not be printed. How can you implement this requirement using Crystal Reports?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Suppress the text field and add a formula that checks if the code is null.  |
| b) | <input type="radio"/> | Drag the two fields together in the report so that the boundaries of the two fields merge. If the user-defined field is null, the text field will not be printed. |
| c) | <input type="radio"/> | Use a formula on the text field to change the contents of the text  |

|    |                       |   |
|----|-----------------------|---|
|    |                       | field to blank if the code is null.   |
| d) | <input type="radio"/> | Select both fields and link them using a sub-report. If the database field is null, the text field will not be printed. |

9. Quality Chemicals provides two grades of ammonia for sale. Although there is a price difference, the company wants to provide customers with the higher grade chemical whenever the lower grade chemical is out of stock. This way they ensure the best customer service. What is the best way to set this up in SAP Business One so that the sales staff can easily find the higher grade item when the lower grade chemical is out of stock?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Assign both items to the same item group so they can be found in the same search. |
| b) | <input type="radio"/> | Make the high grade chemical an alternative item to the low grade chemical.       |
| c) | <input type="radio"/> | Set up a discount group to link the two chemical items.                           |
| d) | <input type="radio"/> | Create a sales bill of materials to link the two items as alternate components.   |

10. Your client wants to automatically set a 60 day expiry limit on sales quotations. The system default is 30 days. How can you automate this in SAP Business One using user-defined values and a query that calculates the expiry date as 60 days from the current system date?

Please choose the correct answer.

|    |                       |   |
|----|-----------------------|---|
| a) | <input type="radio"/> | Run the query when the business partner code changes and check the option to display saved user values.             |
| b) | <input type="radio"/> | Run the query when the Posting Date is selected and check the option to refresh regularly.                          |
| c) | <input type="radio"/> | Run the query when the Valid Until date is selected and check the option to search in existing user-defined values. |
| d) | <input type="radio"/> | Run the query when the item number is selected on the row and check the option to display saved user values.        |

[h3]

Solutions

|                |                |                |                |                 |
|----------------|----------------|----------------|----------------|-----------------|
| 1 a) Incorrect | 2 a) Correct   | 3 a) Correct   | 4 a) Incorrect | 5 a) Correct    |
| 1 b) Incorrect | 2 b) Incorrect | 3 b) Incorrect | 4 b) Incorrect | 5 b) Incorrect  |
| 1 c) Incorrect | 2 c) Incorrect | 3 c) Incorrect | 4 c) Incorrect | 5 c) Incorrect  |
| 1 d) Correct   | 2 d) Incorrect | 3 d) Incorrect | 4 d) Correct   | 5 d) Incorrect  |
|                |                |                |                |                 |
| 6 a) Incorrect | 7 a) Incorrect | 8 a) Correct   | 9 a) Incorrect | 10 a) Correct   |
| 6 b) Incorrect | 7 b) Correct   | 8 b) Incorrect | 9 b) Correct   | 10 b) Incorrect |
| 6 c) Incorrect | 7 c) Incorrect | 8 c) Incorrect | 9 c) Incorrect | 10 c) Incorrect |
| 6 d) Correct   | 7 d) Incorrect | 8 d) Incorrect | 9 d) Incorrect | 10 d) Incorrect |
|                |                |                |                |                 |