

# SAP EDUCATION

## SAMPLE QUESTIONS: C\_TSCM62\_64

SAP Certified Application Associate – Order Fulfillment with SAP ERP 6.0 EHP4 – print view

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

### Questions

1. The availability check (ATP) is performed at which of the following organizational levels?

Please choose the correct answer.

- a)  At plant level
- b)  At cross-company-code level
- c)  At sales organization level
- d)  At warehouse number level

2. During the creation of a delivery, the following error message is displayed: Order is incomplete - maintain the order. Which of the following do you conclude from this error message?

Please choose the correct answer.

- a)  The order has not yet been saved in the database
- b)  In Customizing of the sales document type, the delivery type was not defined.
- c)  There were no schedule lines created in the order.
- d)  A field is missing data in the sales order which is preventing the creation of a delivery.

3. Which of the following statements relating to the free goods configuration is correct?

Please choose the correct answer.

- a)  The free goods procedure is assigned directly to the sales document type.
- b)  The item category usage FREE is used when determining the item category of the main item.
- c)  The forwarding of the costs to accounting is controlled using the respective calculation rule.
- d)  The item category usage FREE is used when determining the item category of the subitem.

4. Which of the following is a typical process sequence in Product Sale from Stock?

Please choose the correct answer.

- a)  Incoming order - Goods receipts/transport - Dunning & payment - Billing.
- b)  Purchase requisition - Delivery/transport - Dunning & payment - Billing
- c)  Incoming order - Delivery/transport - Billing - Dunning & payment
- d)  Purchase requisition - Billing - Transport/goods receipts - Dunning & payment

5. Which of the following complaint request documents will be created with a mandatory reference to a billing document?

Please choose the correct answer.

- a)  Credit memo request
- b)  Invoice correction request
- c)  Debit memo request
- d)  Returns

6. Which of the following statements regarding order-related billing are correct?

There are 2 correct answers to this question

- a)  Items that are billed related to orders and items that are billed related to deliveries can be invoiced together.
- b)  For items that are billed related to orders, the billing date is determined based on the goods issue date.
- c)  For items that are billed related to orders, a separate billing type is required.
- d)  Items that are billed related to orders can be billed immediately after saving the order.

7. Down payments are requested. This should be done using the integrated SD-FI down payment process.

Which of the following procedures needs to be performed to enable this?

Please choose the correct answer.

- a)  A sales order must be created with an installment plan that uses terms of payment to control the different billing periods, including the down payment date.
- b)  The standard billing type F2 must be used in the billing plan for the down payment.
- c)  A sales order must be created with a milestone billing plan that contains the required down payment billing type and date and is assigned to the corresponding item categories.
- d)  The requested down payment needs to be determined as a separate item in

the sales order by using item category determination.

8. Which of the following statements relating to the determination of the delivering plant in a sales order item is correct?

Please choose the correct answer.

- a)  If there is no default value for a delivering plant defined in the material master, the plant is copied from the item category.
- b)  A delivering plant of a sales order item can be changed after delivery creation.
- c)  A delivering plant can be defined in the material master record, the customer master record and customer material info record.
- d)  A delivering plant is derived from the sales document type.

9. A sales order with a confirmed schedule line contains dates for planning the creation of the delivery and transportation documents.

Which of the following scenarios related to these dates are correct?

There are 3 correct answers to this question.

- a)  A rush order with immediate delivery does NOT carry out delivery and transportation scheduling.
- b)  The shipping point identified for a sales order line item influences the delivery and transportation schedule dates.
- c)  Once a schedule line exists in a sales order, changes made to the requested delivery date in the header of the sales document will change the existing dates in the schedule lines.
- d)  The delivery and transportation schedule dates are passed directly from a quantity contract to the release order.
- e)  A sales order can have one line item with more than one schedule line, each with different confirmed delivery and transportation schedules.

10. Which of the following statements relating to the organizational assignment of shipping points is correct?

Please choose the correct answer.

- a)  A shipping point can be assigned to several sales organizations.
- b)  A shipping point can be assigned to several plants.
- c)  A shipping point can be assigned to a transportation planning point.
- d)  A shipping point can be assigned to several company codes.

11. A sales office is being requested as a new organizational unit level for your project. Which assignment must be made?

Please choose the correct answer.

- a)  A sales office must be assigned to a sales organization.
- b)  A sales office must be assigned to a sales area.
- c)  A sales office must be assigned to a sales group.
- d)  A sales office must only be assigned to one sales area at a time.

12. Which of the following statements regarding outline agreements are correct?

There are 2 correct answers to this question.

- a)  Scheduling agreements do not require contract release orders.
- b)  Value contracts can be entered without material numbers, which means that item categories are not used in the document.
- c)  The quantity contract does not have a default delivery type or a proposed billing type in the customization of the sales document type.
- d)  Value contracts must be invoiced with a billing plan.

13. Which of the following is the purpose of the condition type within the pricing process?

Please choose the correct answer.

- a)  To define the key fields of the condition records.
- b)  To control the properties of pricing conditions.
- c)  To structure the hierarchy for condition record access.
- d)  To define which condition types should be taken into account and in which sequence.

14. Within pricing, a surcharge should be based and calculated on a predefined subtotal level. In which of the following do you implement this requirement?

Please choose the correct answer.

- a)  Assign a condition base value formula within the pricing procedure for the surcharge condition type.
- b)  Maintain the condition subtotal that will be used to determine the calculation basis as a calculation type within the condition type itself.
- c)  Maintain the predefined condition subtotal at the reference step level within the pricing procedure for the surcharge condition type.

- d)  Assign the subtotal level as the calculation basis within the condition record of the surcharge

15. Which of the following are controlled by a schedule line category?

There are 2 correct answers to this question.

- a)  The determination of the partner processing procedure.
- b)  The billing relevance of a material..
- c)  The movement type in which stock changes are posted with the goods issue.
- d)  The transfer of requirements

16. Which of the following customizing settings must you maintain to support the following sales process: inquiry -> quotation -> sales order?

Please choose the correct answer.

- a)  You have to set up the copying control between the source and target documents.
- b)  You have to set up the item category of the quotation (AGN) so it is created with mandatory reference to a sales order.
- c)  You have to set up the item category of the order (TAN) so it carries out a new pricing when copying the data from the quotation.
- d)  To define which condition types should be taken into account and in which sequence.

17. Which of the following statements regarding the sales document type are correct?

There are 2 correct answers to this question.

- a)  A sales document type can have two default delivery types.
- b)  A sales document type can automatically propose a delivery type.
- c)  The sales document type proposes a billing type during order related billing.
- d)  A sales document type can automatically propose a default shipping point.

18. Which of the following criteria influence the picking location determination?

There are 3 correct answers to this question.

- a)  Shipping point
- b)  Transportation group
- c)  Loading group
- d)  Storage condition
- e)  Plant

19. When a delivery is created with reference to a sales order, how is the item category in the outbound delivery determined?

Please choose the correct answer.

- a)  The item category is determined in the delivery using the criteria delivery type, item category group, and item usage
- b)  The item category is determined using copy control between the sales document type and the delivery type
- c)  The item category is proposed from the material master (tab page Sales Org. 2).
- d)  The item category in the delivery is determined based on the item category of the corresponding item in the sales document.

20. Which of the following statements regarding consignment processing are correct?

There are 2 correct answers to this question.

- a)  The consignment issue document is relevant for billing.
- b)  A delivery document is required for the consignment issue.
- c)  The consignment stock is mapped using a separate plant.
- d)  The consignment pick-up is relevant for billing.

## Solutions

1 a) Correct	2 a) Incorrect	3 a) Incorrect	4 a) Incorrect	5 a) Incorrect
1 b) Incorrect	2 b) Incorrect	3 b) Incorrect	4 b) Incorrect	5 b) Correct
1 c) Incorrect	2 c) Incorrect	3 c) Incorrect	4 c) Correct	5 c) Incorrect
1 d) Incorrect	2 d) Correct	3 d) Correct	4 d) Incorrect	5 d) Incorrect
6 a) Correct	7 a) Incorrect	8 a) Incorrect	9 a) Correct	10 a) Incorrect
6 b) Incorrect	7 b) Incorrect	8 b) Incorrect	9 b) Correct	10 b) Correct
6 c) Incorrect	7 c) Correct	8 c) Correct	9 c) Incorrect	10 c) Incorrect
6 d) Correct	7 d) Incorrect	8 d) Incorrect	9 d) Incorrect	10 d) Incorrect

9 e) Correct

11 a) Incorrect

11 b) Correct

11 c) Incorrect

11 d) Incorrect

12 a) Correct

12 b) Incorrect

12 c) Correct

12 d) Incorrect

13 a) Incorrect

13 b) Correct

13 c) Incorrect

13 d) Incorrect

14 a) Incorrect

14 b) Incorrect

14 c) Correct

14 d) Incorrect

15 a) Incorrect

15 b) Incorrect

15 c) Correct

15 d) Correct

16 a) Correct

16 b) Incorrect

16 c) Incorrect

16 d) Incorrect

17 a) Incorrect

17 b) Correct

17 c) Correct

17 d) Incorrect

18 a) Correct

18 b) Incorrect

18 c) Incorrect

18 d) Correct

18 e) Correct

19 a) Incorrect

19 b) Incorrect

19 c) Incorrect

19 d) Correct

20 a) Correct

20 b) Correct

20 c) Incorrect

20 d) Incorrect