

SAP EDUCATION

SAMPLE QUESTIONS: C_TERP10_66

SAP Certified - Associate Business Foundation & Integration with SAP ERP 6.0 EHP6

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. What do you have to consider when creating chart of accounts in Financial Accounting?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|--|
| a) | <input type="radio"/> | Accounts are first defined at the company code level and then assigned to the chart of accounts. |
| b) | <input type="radio"/> | A company code has only one operating chart of accounts. |
| c) | <input type="radio"/> | Chart of accounts data in a general ledger master record is defined at the company code level. |
| d) | <input type="radio"/> | Many company codes can use the same operating chart of accounts. |
| e) | <input type="radio"/> | A company code can also have a country-specific chart of accounts |

2. How can you assign organizational levels in SAP Warehouse Management?

Please choose the correct answer.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | You can assign a plant-storage location and a storage area combination to one warehouse number. |
| b) | <input type="radio"/> | You can assign several plant-storage location combinations to one warehouse number. |
| c) | <input type="radio"/> | You can assign a plant-storage location combination to several shipping points. |
| d) | <input type="radio"/> | You can assign a plant-storage location combination to multiple warehouse numbers. |

3. Which of the following Management Accounting (CO) components requires an operating concern?

Please choose the correct answer.

| | | |
|----|-----------------------|---------------------------|
| a) | <input type="radio"/> | Product Cost Accounting |
| b) | <input type="radio"/> | Profit Center Accounting |
| c) | <input type="radio"/> | Overhead Cost Controlling |
| d) | <input type="radio"/> | Profitability Analysis |

4. What is the purpose of a routing in the manufacturing business process?

Please choose the correct answer.

| | | |
|----|-----------------------|--|
| a) | <input type="radio"/> | Lists the sequence of steps for producing a material |
| b) | <input type="radio"/> | Lists the specific output quantity of a work center |
| c) | <input type="radio"/> | Provides formulas for scheduling and capacity planning |
| d) | <input type="radio"/> | Collects actual costs for the employment of labor and machines |

5. Your organization uses the manufacturing business process. You are reviewing a production order and notice that no labor time has been recorded in the production order.

Which manufacturing business process step has NOT been completed?

Please choose the correct answer.

| | | |
|----|-----------------------|------------------|
| a) | <input type="radio"/> | Goods issue |
| b) | <input type="radio"/> | Confirmation |
| c) | <input type="radio"/> | Goods receipt |
| d) | <input type="radio"/> | Order settlement |

6. Which of the following statements regarding bills of material (BOM) in the material planning business process are correct?

Note: There are 2 correct answers to this question?

| | | |
|----|-----------------------|--|
| a) | <input type="radio"/> | All components listed in the BOM line items require a material |
|----|-----------------------|--|

| | | |
|----|-----------------------|--|
| | | master record. |
| b) | <input type="radio"/> | The quantities in the line items refer to the base quantity defined in the BOM header. |
| c) | <input type="radio"/> | BOM usage determines the business applications for which a BOM can be used. |
| d) | <input type="radio"/> | BOMs are created and maintained as multilevel bills. |

7. A billing document is created in sales order processing.
What integration with business processes occurs when the billing document is saved?

Note: There are 2 correct answers to this question.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | On-hand inventory is decreased. |
| b) | <input type="radio"/> | Actual demand is reduced. |
| c) | <input type="radio"/> | An open item is posted on the customer's account. |
| d) | <input type="radio"/> | Revenue is increased. |

8. How can you assign organizational levels in the order-to-cash (sales order processing) business process?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|--|
| a) | <input type="radio"/> | You can assign many shipping points to a plant. |
| b) | <input type="radio"/> | You can assign a sales area to only one company code. |
| c) | <input type="radio"/> | You can assign a sales organization to multiple company codes. |
| d) | <input type="radio"/> | You can assign more than one distribution channel to a sales organization. |
| e) | <input type="radio"/> | You can assign a plant to only one sales organization. |

9. In Project System, which of the following operative indicators can you set in a WBS element?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|----------------------------|
| a) | <input type="radio"/> | Planning element |
| b) | <input type="radio"/> | Billing element |
| c) | <input type="radio"/> | Budgeting element |
| d) | <input type="radio"/> | Cost element |
| e) | <input type="radio"/> | Account assignment element |

10. Logistic invoice verification is the process whereby a vendor's invoice is compared to the goods receipt document and the purchase order.

What integration with other business processes occurs after completion of the logistics invoice verification?

Note: There are 2 correct answers to this question.

| | | |
|----|-----------------------|---|
| a) | <input type="radio"/> | The on-hand quantity in the material master is updated. |
| b) | <input type="radio"/> | An open item is created in the vendor's account. |
| c) | <input type="radio"/> | The purchase order history is updated. |
| d) | <input type="radio"/> | The vendor master record is updated. |

11. What happens when a vendor's invoice is posted?

Please choose the correct answer.

| | | |
|----|-----------------------|--|
| a) | <input type="radio"/> | An accounting document is generated that posts directly to the accounts payable account within the general ledger. |
| b) | <input type="radio"/> | A posting is made to the goods receipt/invoice receipt (GR/IR) clearing account within the general ledger. |
| c) | <input type="radio"/> | The standard price in the material master is recalculated. |
| d) | <input type="radio"/> | The payment is applied to the vendor's account. |

12. Which of the following organizational levels are required to create a purchase order?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|-------------------------|
| a) | <input type="radio"/> | Storage location |
| b) | <input type="radio"/> | Purchasing organization |
| c) | <input type="radio"/> | Plant |
| d) | <input type="radio"/> | Purchasing group |
| e) | <input type="radio"/> | Warehouse number |

13. Business analysis objects are called InfoObjects in SAP NetWeaver Business Warehouse. These InfoObjects can be divided into characteristics and key figures.

Which of the following InfoObjects are examples of key figures?

Note: There are 3 correct answers to this question.

| | | |
|----|-----------------------|---------------------------|
| a) | <input type="radio"/> | Sales organization |
| b) | <input type="radio"/> | Contribution margin |
| c) | <input type="radio"/> | Cost center |
| d) | <input type="radio"/> | Open purchase order value |
| e) | <input type="radio"/> | Sales volumes |

Solutions

| | | | | |
|------------------------|------------------------|------------------------|---------------------|------------------------|
| 1 a) Incorrect | 2 a) Incorrect | 3 a) Incorrect | 4 a) Correct | 5 a) Incorrect |
| 1 b) Correct | 2 b) Correct | 3 b) Incorrect | 4 b) Incorrect | 5 b) Correct |
| 1 c) Incorrect | 2 c) Incorrect | 3 c) Incorrect | 4 c) Incorrect | 5 c) Incorrect |
| 1 d) Correct | 2 d) Incorrect | 3 d) Correct | 4 d) Incorrect | 5 d) Incorrect |
| 1 e) Correct | | | | |
| 6 a) Incorrect | 7 a) Incorrect | 8 a) Correct | 9 a) Correct | 10 a) Incorrect |
| 6 b) Correct | 7 b) Incorrect | 8 b) Correct | 9 b) Correct | 10 b) Correct |
| 6 c) Correct | 7 c) Correct | 8 c) Incorrect | 9 c) Incorrect | 10 c) Correct |
| 6 d) Incorrect | 7 d) Correct | 8 d) Correct | 9 d) Incorrect | 10 d) Incorrect |
| | | 8 e) Incorrect | 9 e) Correct | |
| 11 a) Incorrect | 12 a) Incorrect | 13 a) Incorrect | | |
| 11 b) Correct | 12 b) Correct | 13 b) Correct | | |
| 11 c) Incorrect | 12 c) Correct | 13 c) Incorrect | | |
| 11 d) Incorrect | 12 d) Correct | 13 d) Correct | | |
| | 12 e) Incorrect | 13 e) Correct | | |

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